

### KERALA SMALL SCALE INDUSTRIES DEVELOPMENT CORPORATION LTD.

An Undertaking of the Government of Kerala

### **EXPRESSION OF INTEREST**

for

**Development of Prime Properties in Ernakulam and Thiruvananthapuram** 

(Kadavanthra, Pachalam and Amaravila)

Expression of Interest (EOI) No: IE/Exp. of Interest/009341/24

Date of Issue: 23 May, 2025

Last Date of Submission of EOI Response: 16 June, 2025; 15.00 Hrs

## MERICA DIVI

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#### Development of Prime Properties at Kadavanthra, Pachalam and Amaravila

#### Disclaimer

- 1. The information contained in this EOI or subsequently provided to the prospective Applicants, whether verbally or in documentary or any other form by or on behalf of the Authority or any of its employees or advisors, shall be considered confidential and is not to be reproduced/ adopted/ displayed for any purpose whatsoever.
- 2. This EOI is not an Agreement and is neither an offer by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide the interested parties with information that may be useful to them in the formulation of their proposals.
- 3. This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require.
- 4. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees, or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this EOI.
- 5. The assumptions, assessments, statements, and information contained in the EOI, may not be complete, accurate, adequate, or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements, and information contained in this EOI and obtain independent advice from appropriate sources.
- 6. Information provided in this EOI to the Applicant(s) is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.
- 7. The Authority, its employees, consultants, representatives and advisors make no representation or warranty and shall have no liability to any person, including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way for participation in this EOI Process.
- 8. The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this EOI.
- 9. The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI.
- 10. The Authority reserves the right to reject any or all EOIs without obligation to select, shortlist, or appoint any Applicant.
- 11. The Applicant shall bear all costs associated with or related to the preparation and submission of its EoI, including but not limited to copying, postage, delivery charges, expenses for any demonstrations or presentations required by the Authority, or any other costs incurred in connection with the EoI. All such expenses shall remain the sole responsibility of the Applicant, and the Authority shall not be liable in any manner for the same, regardless of the conduct or outcome of the EoI process. The laws of the Republic of India shall apply.





#### **Definitions**

S. No	Term	Definition
1	Applicant	Partnership Firm, LLP, Private Entity, Consortium, Lead Member submitting the EOI in accordance with the terms and conditions of this EOI and should be registered in India
2	SIDCO, Authority	Kerala SIDCO, represented by its Managing Director
3	MD	Managing Director
4	CRZ	Coastal Regulation Zone
5	Consortium	Means the Applicant may be a group of Firms/entities
6	EOI	Expression of Interest
7	LLP	Limited Liability Partnership
8	PPP	Public Private Partnership
9	DBFOT	Design-Build-Finance-Operate-Transfer

<u>Note</u>: Alternate and viable partnership models for infrastructure development, not explicitly mentioned in this EOI, shall also be considered, provided the models are compliant with Kerala SIDCO's mandates for collaboration.





### Notice Inviting Expression of Interest: Data Sheet

1	Name of the Organization	Kerala Small Scale Industries Development Corporation Ltd. (Kerala SIDCO)
2	Notice Inviting EOI Reference	IE/Exp. of Interest/009341/24
3	Date of Publication of EOI	23.05.2025
4	Name of the Project	EOI for the Development of Prime Properties in Ernakulam and Thiruvananthapuram namely  a. Kadavanthra – 5.06 Acres  b. Pachalam – 82.02 Cents  c. Amaravila – 2.25 Acres
5	Period Allocated for Site Visit/ Inspection	29.05.2025 to 03.06.2025 (6 days)
6	Points of Contact for Site Visit/Inspection	Kadavanthra Mr. Subair P Senior Manager – Marketing Phone: +91-9946222853 Email: sidcomktg@gmail.com  Pachalam Mr. Ginesh T B Manager - Technical Phone: +91-9995730670 Email: sidcogm@gmail.com  Amaravila Mr. Rajesh E Estate Manager, Thiruvananthapuram
		Phone: +91-9446329716 Email: sidcoieppd@gmail.com



#### Development of Prime Properties at Kadavanthra, Pachalam and Amaravila

7	Pre-bid Meeting	Time : 1 Venue : K	1.06.2025 1 am Cerala SIDCO Head Office, Thiruvananthapuram
8	Last Date for Receipt of Queries through Email	05.06.202	5
9	Last Date for Submission of EOI	16.06.202	5, 3 pm
10	Date and Time of Opening of EOI	20.06.202	5, 11 am
11	Site for EOI Document Download	www.kera	lasidco.com
12	Address for Communication	Kerala SID 6 <sup>th</sup> Floor, F Santhi Nag	lousing Board Building
		Softcopy	sidcoipmie2@gmail.com
13	Address for Submission of EOI	Hardcopy	The Managing Director Kerala SIDCO 6 <sup>th</sup> Floor, Housing Board Building Santhi Nagar Thiruvananthapuram - 695001



#### Development of Prime Properties at Kadavanthra, Pachalam and Amaravila

#### 1. Background

#### 1.1 About Kerala SIDCO

Kerala Small Industries Development Corporation (Kerala SIDCO) was established in 1975 through the amalgamation of the Kerala Small Industries Corporation and the Kerala Employment Promotion Corporation. As a fully government-owned organization headquartered in Trivandrum, SIDCO plays a pivotal role in promoting and supporting Micro, Small, and Medium Enterprises (MSMEs) across the state.

SIDCO provides essential services such as industrial infrastructure, affordable raw materials, marketing support, and manufacturing assistance. It manages production units, industrial estates, mini-industrial estates, industrial parks, marketing cells, civil construction, and IT & TC divisions, ensuring comprehensive industrial support. SIDCO currently manages 17 major Industrial Estates and 36 Mini Industrial Estates across Kerala and 7 Industrial Parks, covering a total area of 318 acres. These estates offer industrial sheds, developed plots, and essential utilities such as roads, water supply, street lighting, and waste management. Units within these estates benefit from affordable rental spaces and strategic locations, facilitating smooth operations and growth.

Over the past three years, SIDCO has demonstrated consistent industrial engagement, recording a turnover of ₹231 crore in 2022–23, ₹202 crore in 2023–24, and ₹238 crore in 2024–25. Through its diverse initiatives, the organization plays a vital role in Kerala's economic development, generating over 10,000 direct and 20,000 indirect employment opportunities, thereby making a substantial contribution to the state's industrial and socio-economic progress.

#### 1.2 Core Objectives

- 1. To stimulate the growth of industries in the small-scale sector
- To set up Industrial Estates across Kerala catering to MSME entrepreneurs
- 3. To provide infrastructure facilities like roads, drainage, electricity, water supply etc.
- 4. To construct Industrial sheds of different size with all basic infrastructure
- 5. To provide technical assistance through training facilities to the entrepreneurs

**SIDCO's mission** encompasses aiding, counselling, financing, and protecting the interests of small industries in the state. It seeks to stabilize and manage various industrial undertakings and projects, whether owned by the government, statutory bodies, companies, cooperatives, firms, or individuals. This support includes providing capital, credit, resources, machinery, equipment, and scarce raw materials. Additionally, SIDCO offers advice on import control policies, export promotion procedures, and marketing strategies, while also revitalizing and rehabilitating struggling or defunct units.

SIDCO promotes employment and entrepreneurship by developing growth centres, common facilities, service hubs, and infrastructure projects. Acting as a government and corporate agent, it fosters a supportive environment for industrial growth.



#### Development of Prime Properties at Kadavanthra, Pachalam and Amaravila

#### 2. Purpose of Expression of Interest (EOI)

This EOI aims to assess the interest of competent firms, investors, and companies in the development of prime properties located at Kadavanthra and Pachalam in Ernakulam District, and Amaravila in Thiruvananthapuram District. Following are the area extents of the land parcels

- I. Kadavanthra 5.06 Acres
- II. Pachalam 82.02 Cents
- III. Amaravila 2.25 Acres

The document provides key information to interested parties and invites their suggestions and responses on the following aspects:

- 1. Project Concept and Key Components
- 2. Total Proposed Capital Investment, including Own Contribution
- 3. Preferred Development Model (e.g., Lease, Concession, Revenue Share, or other PPP frameworks)
- 4. Proposed Revenue Streams for SIDCO and the Government
- 5. Recommendations for a Successful PPP-Based Development
- 6. Potential Challenges and Mitigation Strategies

Interested applicants are encouraged to carefully review this EOI document before submitting their responses. The feedback and suggestions received will be evaluated and considered in finalizing the development strategy and subsequent stages of the project where applicable.

#### 3. Project Rationale

Kerala SIDCO seeks to develop prime properties located in Kadavanthra (5.06 Acres), Pachalam (82.02 Cents), and Amaravila (2.25 Acres) through Public-Private Partnership (PPP) or other strategic investment models. This initiative aims to unlock the potential of these land parcels by attracting competent firms, investors, and companies to participate in their sustainable and commercially viable development.

**Kadavanthra & Pachalam (Ernakulam District)**: Land parcels (5.06 Acres and 82.02 Cents respectively) are located in a highly active economic and commercial zone, offers excellent connectivity, a high potential for commercial ventures suitable for industrial growth.

**Amaravila (Thiruvananthapuram District):** With 2.25 Acres, this location presents significant opportunities for industrial parks, logistics hubs, or mixed-use development.

Key Objectives of the Project are

- 1. Utilization of Strategic Land Assets: Efficiently develop SIDCO's prime properties to enhance industrial activities leading to economic growth and employment generation.
- 2. Revenue Generation for SIDCO & Government: Establish sustainable revenue streams through leasing, revenue sharing, or concession-based models.



#### Development of Prime Properties at Kadavanthra, Pachalam and Amaravila

- 3. Employment & Economic Growth: Stimulate job creation and boost local economies by fostering industrial, commercial, or mixed-use development.
- 4. Enhanced Infrastructure & Urban Development: Create well-planned, modern facilities that align with urban growth and industrial expansion.
- 5. Attract Private Investment: Engage experienced investors and firms to bring in capital, innovation, and operational expertise.

This EOI serves as a platform to gauge market interest and gather innovative proposals for the development of these properties. Feedback from potential stakeholders will be instrumental in shaping a structured development strategy, ensuring economic viability, and maximizing public and private benefits.

#### 4. Project Concept

#### 4.1 Location Advantages

#### 4.1.1 Kadavanthra (5.06 Acres, Ernakulam District)

Situated in the heart of Kochi, Kadavanthra is a prime urban location bustling with commercial activity. It is well-connected to key transportation networks, including NH-66, MG Road, metro stations, and railway stations. Flanked by educational institutions, hospitals and economic hubs, it offers proximity to key landmarks and presents high commercial potential.

#### 4.1.2 Pachalam (82.02 Cents, Ernakulam District)

Pachalam, located in Ward 73 of the Corporation of Cochin, is close to the central areas of Kochi and in proximity to the Kochi backwaters. The locality is well-connected by roads and public transport, ensuring seamless access to key areas such as Kaloor, Ernakulam, and Edappally. With diverse commercial spaces and easy connectivity to Container Road, Vallarpadam Terminal, and other logistics hubs, Pachalam is emerging as a strategic corridor for warehousing and business support services.

#### 4.1.3 Amaravila (2.25 Acres, Thiruvananthapuram District)

Amaravila is approximately 14 kilometers from Vizhinjam Port, making it strategically positioned to benefit from the port's operations. Also, its proximity to Tamil Nadu border, highway access, and ample land availability position it as a promising destination for economic development and investment. Port development is expected to enhance regional trade and logistics, potentially increasing demand for warehousing, distribution centers, and related business services in nearby areas.

#### 4.2 Overview of the Sites

### 4.2.1 Kadavanthra, Ernakulam

Site at Kadavanthra			
S. No	Parameters	Details	
1	Land Area	5.06 Acres	
2	Survey No.	340, 379, 340/1, 34	10/2, 375, 380/1, 380/2
4	District/Taluk/Village	Ernakulam/ Kanaya	annurTaluk/ Elamkulam Village
5	CRZ Zone	Zone II	
6	Location of Site	Latitude	9°58'20.74"N
0	6 Location of Site	Longitude	76°17'40.97"E
7	Landmarks	Near Supplyco Hea	nd Office, Kadavanthra
8	Property Orientation	East Facing	
9	Plot Boundaries	<ol> <li>North: Geo Associates, KSCADB Road, Building Association Office</li> <li>South: Central Warehousing Office, Paul &amp; Sons</li> <li>East: Maveli Road, Geo Associates, Garden Gate</li> <li>West: Stadium Mansion Flat, Warehousing Corporation Office, Rubbermark</li> </ol>	
		Key Access Road	1. 1.5km to SH15 2. 20m to Maveli Road
		National Highway	3.2km to NH 66
10	Accessibility	Railway Station	3km to Ernakulam South Station     3.5km to Ernakulam North Station
		Airport	34km to Cochin Airport



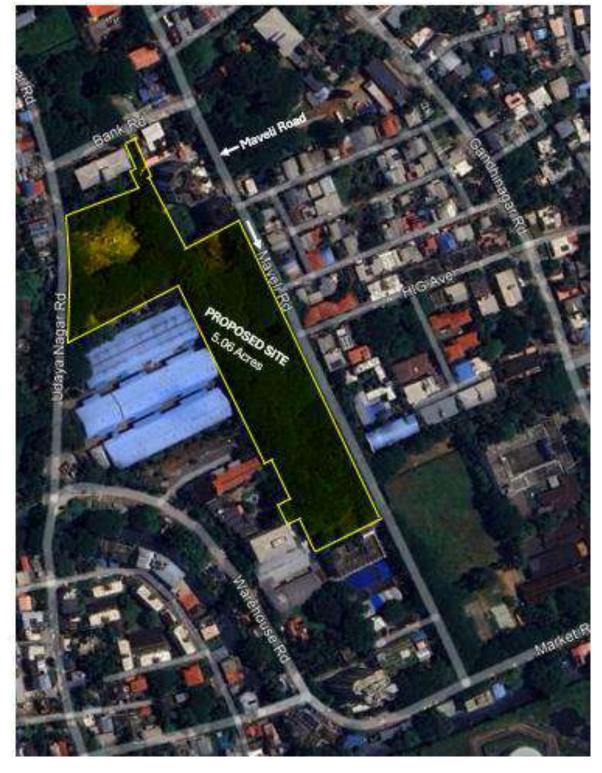


Image 1: Schematic Layout of Land Parcel at Kadavanthra, Ernakulam (Source: Google Imagery)

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### 4.2.2 Pachalam, Ernakulam

Site at Pachalam			
S. No	Parameters	Details	
1	Land Area	82.02 Cents	
2	Survey No.	182/1, 182/2-4	
4	District/Taluk/Village	Ernakulam/ Ernakul	lam Taluk/ Ward 73 - Kochi Corporation
5	CRZ Zone	Zone II	
6	Location of Site	Latitude	10°00'0.45"N
0	Location of Site	Longitude	76°16'45.79"E
7	Landmarks	St. Joseph's High So	chool, Pachalam
8	Property Orientation	East Facing	
9	Plot Boundaries	<ol> <li>North: St. Joseph's High School</li> <li>South: House Plot (private)</li> <li>East: Chittoor Road</li> <li>West: M M Road</li> </ol>	
		Key Access Road	500m to Chittoor Road     300m to Goshree Chathiyath Road
10	10 Accessibility Ra	National Highway	1. 3.5km to NH 966A 2. 7km to NH 66
10		Railway Station	1. 4.6km to Ernakulam South Station 2. 1.8km to Ernakulam North Station
		Airport	30km to Cochin Airport



Image 2: Schematic Layout of Land Parcel at Pachalam, Ernakulam (Source: Google Imagery)

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### 4.2.3 Amaravila, Thiruvananthapuram

	Site at Amaravila			
S. No	Parameter	Details		
1	Land Area	2.25 Acres		
2	Survey No.	32, 33		
3	District/Taluk/Village	Thiruvananthapur	am/ NeyyattinkaraTaluk/ Chenkal	
4	CRZ Zone	Zone III		
5	Location of Site	Latitude	8° 23' 12.66" N	
	Location of Site	Longitude	77° 5' 59.41" E	
6	Landmarks	LMS Higher Secon	ndary School, Amaravila	
7	Property Orientation	West Facing		
8	Plot Boundaries	2. South: Propert 3. East : Propert	ies of Selvaraj, Vijayakumar, Prabhavathy ies of Simon Raj & CSI Church y of Balachandran ila-Kattiluvila Road	
		Key Access Road	1. 100m to MDR Amaravila -     Ottasekharamangalam Road     2. Thiruvananthapuram - Nagercoil     Highway	
9		National Highway	7km to NH 66 (near Thirupuram)	
		Railway Station	2km to Neyyattinkara Railway Station	
		Airport	32km to Thiruvananthapuram Airport	



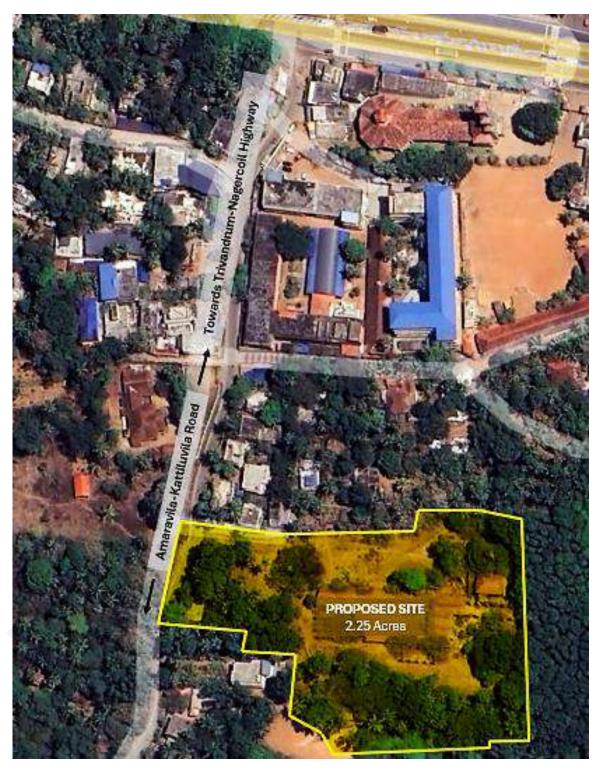


Image 3: Schematic Layout of Land Parcel at Amaravila, Thiruvananthapuram (Source: Google Imagery)



#### Development of Prime Properties at Kadavanthra, Pachalam and Amaravila

#### 4.3 Potential Avenues for Project Development

Kerala SIDCO's call for Expression of Interest (EOI) presents an opportunity to establish small- and medium-scale industry clusters that align with its mission of supporting MSMEs, promoting women entrepreneurship, and driving industrial growth in Kerala. Aligned with its goal of MSME Growth & IT Development and focus on Industrial Infrastructure and Sustainability, the sites at Kadavanthra and Pachalam in Ernakulam and Amaravila in Thiruvananthapuram present ample investment opportunities. Some novel perspectives with the potential to translate these high-density commercial and well-connected areas to landmark interventions are presented here.

#### 4.3.1 Concept 1 - Eco-Industrial Park & Circular Economy Hub

This project envisions a facility where waste is transformed into usable products, promoting circular economy practices. It will house units that upcycle industrial and e-waste, recover precious metals, and create eco-friendly alternatives using agro-waste. The park supports sustainable manufacturing, reduces environmental impact, and creates green jobs. It will attract businesses focused on recycling, bio-based materials, and resource efficiency.

#### 4.3.2 Concept 2 - Smart Mobility & EV Innovation Zone

The proposed zone will be a dedicated space for EV manufacturing, battery innovation, and clean mobility startups. It includes EV testing, training for youth, and facilities for last-mile mobility solutions like e-carts and ambulances. Spread over 2–5 acres, it will enable scalable operations and attract investment through EV policy incentives. The project supports Kerala's transition to sustainable transportation and green energy initiatives.

#### Concept 3 - Pink Industrial Park

This initiative aims to establish industrial parks exclusively for women entrepreneurs, offering infrastructure, financial aid, and business support. Located in cities like Ernakulam and Thiruvananthapuram, it will provide incubation, training, and co-working spaces. The park will promote inclusive economic growth by empowering women-led enterprises. It will be supported through government schemes and CSR partnerships.

#### 4.3.3 Concept 4 - Petroleum & Petrochemical Logistics Hub

This hub will serve as a logistics and processing centre for petroleum products, ideally near Cochin or Vizhinjam port. It will include bulk storage, blending facilities, and fuel outlets, catering to downstream MSMEs and industrial clusters. The project enhances fuel distribution efficiency and supports industrial growth.

#### 4.3.4 Concept 5 – Integrated Medical Devices and IVD Manufacturing Cluster

This cluster will focus on manufacturing medical devices, diagnostics, and implants, with facilities for sterilization, testing, and assembly. It will support healthcare self-reliance and create skilled jobs in biotech and engineering. The cluster targets domestic and export markets with compliance to global standards. Government incentives and industry partnerships will boost its viability.



#### Development of Prime Properties at Kadavanthra, Pachalam and Amaravila

#### 4.3.5 Concept 6 – Corporate R&D Testing Centre for MSME Products

The proposed centre will offer product testing, R&D, and certification services to MSMEs in sectors like electronics, chemicals, and medical devices. It will house advanced labs and support faster market entry through prototyping and regulatory consulting. Operated on a revenue-based model, it will reduce MSME innovation costs. It enables global competitiveness and encourages local product development.

#### 4.3.6 Concept 7 – Integrated Healthcare and Wellness Hub

This project combines diagnostics, multi-specialty care, AYUSH therapies, and mental health services in a single wellness campus. It will also offer rehab facilities, nutrition counselling, and telemedicine support. Targeted at rising healthcare needs and medical tourism, the hub supports preventive and holistic health solutions. It invites partnerships with hospitals, wellness brands, and insurers.

#### 4.3.7 Concept 8 - Solar Park

A 2–5-acre solar park will be developed to generate 1–2 MW of renewable energy, with possible integration of EV charging stations. It supports Kerala's green energy goals and decarbonization of industry and transport. The project offers investment potential through PPPs, subsidies, and tax incentives. It promotes sustainable infrastructure and energy self-reliance.

\* Other alternative or innovative development concepts aligned with the specific land profile, shall also be considered.

#### 4.4 Roles and Responsibilities

#### A. Kerala SIDCO

- 1. The Authority may offer designated land under Kerala SIDCO's purview for project development, in line with applicable government guidelines and through a transparent bidding process at subsequent stages, if applicable.
- 2. Ownership of the land will remain with the Government of Kerala and/or Kerala SIDCO. Only lease rights, concessions, or usage rights of the land or any built structures may be transferred based on the selected development model, project type, investment structure, and conditions that will be detailed during the bidding stage.
- 3. The maximum lease/concession period will depend on factors such as the nature of development and investment proposed.
- 4. The Authority will extend facilitation and coordination support with relevant government departments, local/state authorities, and stakeholders.
- 5. Any other facilitative assistance within the scope of SIDCO's mandate may also be provided as required



#### Development of Prime Properties at Kadavanthra, Pachalam and Amaravila

#### B. Investor/Firm/Consortium

- The investor/firm shall be responsible for conducting a detailed feasibility study and ensuring adequate insurance coverage, safety measures, and adherence to all applicable statutory provisions, regulations, and social safeguards.
- 2. A comprehensive project plan must be prepared by the investor/firm, based on the Design, Build, Finance, Operate, and Transfer (DBFOT) model or any other suitable Public-Private Partnership (PPP) framework, as deemed appropriate.
- 3. The investor/firm shall be solely accountable for obtaining all necessary regulatory and legal clearances, licenses, permits, and certificates from the relevant statutory authorities. The firm must ensure full compliance with all applicable state and national laws, rules, and regulations relating to the development and operation of the project.

#### 5. Submission of EOL

- 1. The Expression of Interest (EOI) must be signed by an authorized representative holding a valid power of attorney on behalf of limited company, corporation, or consortium. A certified copy of the power of attorney must be submitted along with the EOI.
- 2. The EOI should clearly outline the roles and responsibilities of each consortium member, especially regarding technical aspects.
- 3. Consortium Guidelines:
  - i. One member must be designated as the Lead Member.
  - ii. An individual or entity can be part of only one consortium and cannot submit an individual application simultaneously.
- 4. All costs related to preparing and submitting the EOI are to be borne by the applicant; SIDCO bears no liability for such expenses.
- 5. Applicants must regularly visit <a href="https://www.keralasidco.com">www.keralasidco.com</a> for updates or clarifications, as no separate notifications will be issued.
- 6. SIDCO may, at its discretion, invite selected applicants for individual or group discussions and may request further written clarifications if needed.
- 7. By submitting the EOI, the applicant confirms having reviewed the document thoroughly and accepts all associated risks, including errors or omissions.
- 8. Submission of the EOI implies that the applicant has read, understood, and agreed to all terms, conditions, disclaimers, and annexures in the document.



#### Development of Prime Properties at Kadavanthra, Pachalam and Amaravila

9. Interested parties with relevant experience are required to submit the completed Expression of Interest (EOI), along with all supporting documents and details of past projects, in the prescribed formats. The soft copy of the EOI shall be mailed to <a href="mailto:sidcoipmie2@gmail.com">sidcoipmie2@gmail.com</a> with the subject line mentioning "EOI for Development of Prime Properties in Ernakulam and Thiruvananthapuram". A hard copy of the EOI must also be sent to the address provided below, with the envelope clearly superscribed with the above subject line."

The Managing Director
Kerala SIDCO
6<sup>th</sup> Floor, Housing Board Building
Santhi Nagar
Thiruvananthapuram – 695001

#### 5.1 Documents Required

The following documents are to be submitted in the provisioned format as part of the EOI

- Cover Letter Applicants must submit a cover letter conveying their intent to participate in the initiative, formatted as per the template provided in FORM I
- 2. **Details of Applicant** Applicants are requested to provide a concise overview of their firm, including core business activities, key financial details for the past three financial years, and official contact information, as specified in **FORM II**
- 3. Relevant Experience and Core Competencies The applicant shall furnish comprehensive details of their relevant experience and expertise in executing or managing similar projects. This should include a description of each project, its components, client details, location, scope of work undertaken, project cost, revenue generated, operational model, current status, and any other pertinent information. A list of comparable assignments should also be submitted in the format specified in FORM III
- 4. **Proposed Business Plan** Applicants must submit a detailed business plan for the proposed project, outlining the project type, concept, estimated total cost, development model, and anticipated revenue streams for SIDCO/Government. The plan should also include sections on the operational strategy, business model, financial projections (revenue and expenditure), employment generation, marketing approach, required licenses and approvals, and any other relevant information. This should be submitted in the format provided in **FORM IV**
- 5. **Suggestions and Feedback** We welcome your insights to enhance the success of the Private Participation-based development. **FORM V** is provided for applicants to share constructive suggestions, anticipated challenges, and any other feedback or concerns related to the proposed project.



#### Development of Prime Properties at Kadavanthra, Pachalam and Amaravila

#### 5.2 Language

The EOI, along with all related correspondence and documentation exchanged between the Applicant and Kerala SIDCO, must be in English. If any printed material or supporting documents are in a language other than English, they must be accompanied by a duly attested English translation. For interpretation purposes, the English version will prevail.

#### 5.3 Due Diligence Requirement

Applicants are expected to have carried out a comprehensive due diligence of all relevant aspects of the EOI prior to submission.

#### 5.4 Right to Reject

The Authority reserves the sole discretion to accept or reject any or all EOIs received, without assigning any reason. It shall not be held accountable or liable for any claims from interested parties or third parties in this regard.

#### 5.5 Terms and Conditions

- 1. This Expression of Interest (EOI) does not constitute a tender or a formal offer of work. Submission of a proposal in response to this EOI does not create any contractual or tender process. The EOI is not a pre-qualification or shortlisting exercise, and Kerala SIDCO or its designated agencies may, at a later stage, initiate a transparent and competitive bidding process for the selection of a private partner/developer for the proposed project.
- 2. This EOI should not be interpreted as a commitment by SIDCO. It does not constitute an agreement or offer for awarding a contract. SIDCO reserves the right to annul, suspend, or modify the EOI process, or to issue a new EOI, at its sole discretion and without assigning any reason.
- 3. All information shared by the applicants shall be treated as confidential by the authority and shall not be disclosed or used without prior written consent. Applicants are not permitted to make public statements or disclose any aspect of their EOI submission to the media or public without written authorization from the Managing Director, SIDCO. Submission of ideas, plans, models, or any other material does not bind SIDCO to proceed with any agreement or selection, nor does it impose any obligation on SIDCO or its representatives to continue the process or enter into a contract.
- 4. The opportunity to participate in any future stage of the project shall remain open to all eligible parties and shall not be limited to those who respond to this EOI.
- 5. This clause forms the core of the EOI process and should be interpreted in accordance with its intended purpose and spirit.
- 6. Prospective applicants are encouraged to undertake a site visit before submitting their proposals to familiarize themselves with the project location and its conditions.

## AEPAL AND US

#### **Expression of Interest**

#### Development of Prime Properties at Kadavanthra, Pachalam and Amaravila

#### 5.6 Jurisdiction

The District Court of Thiruvananthapuram shall have exclusive jurisdiction over any legal proceedings arising in connection with this EOI.

#### **5.7 Contact Information**

For queries regarding the EOI submission process, applicants may reach out via the following email addresses

sidcoipmie2@gmail.com and/or sidcomdsoffice@gmail.com

For direct assistance, contact us at +91-471-2330614/2330909



## ANNEXURE – 1 FORMS

#### FORM I COVER LETTER

The Managing Director
Kerala SIDCO
6<sup>th</sup> Floor, Housing Board Building
Santhi Nagar, Thiruvananthapuram - 695001

Dear Sir,

Subject: Submission of Expression of Interest (EOI) – Development of <specify the property>

With reference to your EOI Document No: <insert number> dated <insert date>, I/We, having thoroughly reviewed and understood the contents of the document, hereby submit our Expression of Interest for the proposed development of <mention property extent> at <mention location>.

We acknowledge that the EOI aims to assess initial interest and identify prospective firms for the project. We understand that this EOI does not constitute any binding commitment and that Kerala SIDCO reserves the right to accept or reject any or all submissions without assigning any reason. We further understand that SIDCO may, at its discretion, issue a fresh EOI or invite bids from existing or other interested parties.

- 1. We confirm our eligibility as per the criteria specified in the EOI document and have submitted our proposal accordingly.
- 2. We further declare that we have independently carried out all necessary due diligence, verified relevant information, and sought expert advice as needed before submitting this EOI.
- 3. We acknowledge that Kerala SIDCO reserves the right to seek additional information and is under no obligation to shortlist or appoint any applicant. The Authority reserves full discretion in the selection process.

Thank you for the opportunity to express our interest in this project.

Yours faithfully,

<Signature>
<Name>
<Name of Witness>
<Designation>

Witness

<Signature of Witness>
<Address of Witness>

<Entity Name> (with official seal)

Duly authorized to submit this EOI on behalf of <NAME IN BLOCK LETTERS>

### FORM II DETAILS OF THE APPLICANT

(Provide copies of supporting documents)

S. No.	Particulars	Details
1	Basic Information	
а	Name of the Company /Firms/ Consortium/ Joint Venture	
b	Reference of Registration & Country of Incorporation	
С	Date of Incorporation	
d	Registered Address	
е	Address for Communication	
2	Brief Description of Company (including details of its main lines of business)	

3	Contact Details of Designated Point of Contact(s) on behalf of the firm	<name> <designation> <address> <telephone number=""> <email address=""></email></telephone></address></designation></name>
4	Particulars of the Interested Party/Authorized Signatory of the Applicant	<name> <designation> <address> <telephone number=""> <email address=""></email></telephone></address></designation></name>
5	Turnover for the past 3 years	
а	2021-2022	
b	2022-2023	
С	2023-2024	
6	Net Worth for the last 3 years	
а	2021-2022	
b	2022-2023	
С	2023-2024	

### FORM III RELEVANT EXPERIENCE AND CORE COMPETENCIES

(Using the format below, furnish details of assignments where your firm/entity, either independently or as a key member of an association, was legally engaged to deliver services comparable to those outlined in this assignment. Multiple Form III submissions are allowed for showcasing various relevant projects)

1	Assignment Name	
2	Approximate Value of Contract (in INR)	
3	Duration of assignment (months)	
4	Location Details of the Assignment	
5	Name and Address of Client (if applicable)	
6	Start date (Month/Year): Completion Date (Month/Year)	
7	Name of Associated Partners, if any	
8	Description of Project	

## FORM IV PROPOSED BUSINESS PLAN

(Provide the detailed business proposal along with Form IV)

Details		Description
Project Name		
Project type (MSME related industries/ infrastructure/ commercial/ marine /port led industries/defense/aerospace/tourism)		
Project Concept		
	Own Investment	
Total Project Cost	Debt	
(Lakh INR)	Others (specify)	
	Total	
Proposed Model for Development & Revenue Streams for SIDCO/ Government (PPP/land- lease/revenue-sharing/lease-revenue- sharing/O&M Contract/ Concession/ BOT or other investment modes)		
Business Proposal Attached  (The proposal should include sections/ chapters covering, operational plan, business model, revenue & cost projections, jobs generated, marketing plan, licenses/approvals required etc.)		[YES/NO]
Other Relevant Details if any		

#### **SUGGESTIONS AND FEEDBACK**

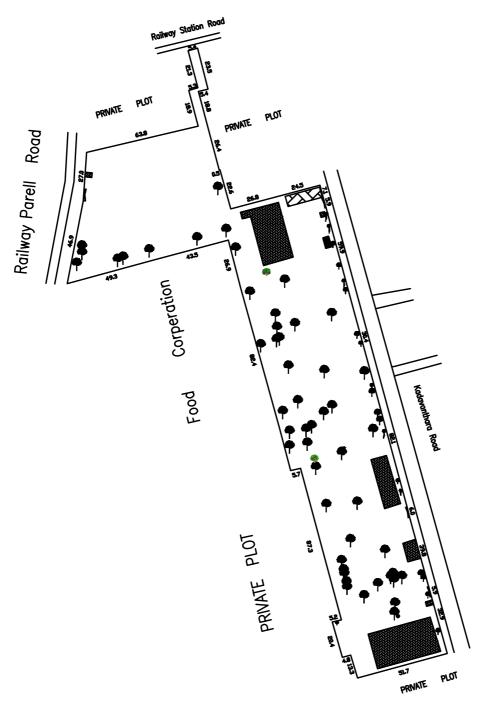
(Share any suggestions, feedback or concerns you may have regarding the project. While all inputs will be given due consideration, their adoption is not assured)

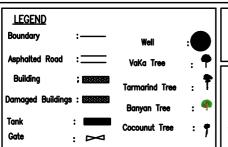
Suggestions	
Feedback	



## ANNEXURE – 2 SITE SKETCHES

# TOPOGRAPHIC PLAN OFF SIDCO MARKETING DIVISION KADAVANTHRA





SITE:- KADAVANTHRA

CLIENT:- KERALA SIDCO

SITE DETAILS:-

District · ERANAKULAM
Toluk · KANAYANOOR
Village · EALAMKULAM
Survey No : 340/1,2,375
379,380/1,2

Note
All Dimensions Are In Metre
SCALE : 1 CM = 1 M

Total Area:- 5.06 acre 2.0516 Ha

**DATE:** 2 .10 .2017

#### SURVEY CONSULTANTS

trb surveyors,Kusumagiri(P.O),Kakkanad,Kochu



Phone: 09744780314 ,09744780315,09447440713
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Branch Office: Kallarkutty road, Adimali,Idukki.
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